



## **Vice President for Institutional Advancement**

The State University of New York College of Optometry is accepting nominations and applications for a dynamic and bold individual to serve as its next Vice President for Institutional Advancement, and Executive Director of the Optometric Center of New York (OCNY). The College is a self-contained campus in the heart of Midtown Manhattan, and its tripartite mission of education, research and public service through patient care present attractive cases for institutional support.

Founded in 1971 and located in New York City, the College is a leader in education, research, and patient care, offering the Doctor of Optometry degree as well as MS and PhD degrees in vision science. The College conducts a robust program of basic, translational, and clinical research and has 65 affiliated clinical training sites. The OCNY now serves as the College's affiliated foundation and home for its alumni association. Founded in 1956, the OCNY has a long and distinguished history of service to New York – first as a patient care facility and later as an endowing foundation.

### **The VP for Institutional Advancement Position and Opportunities:**

The Vice President for Institutional Advancement (VPIA) provides leadership for advancement programming that complements and supports the mission of the College. This includes overall responsibility for private sector fundraising, donor development, grants, alumni relations, annual giving, government relations, special events and major gift campaigns. The VPIA reports to the President of the College and is responsible for the strategic planning, fiscal management, creation and implementation of programs that secure the resources needed for the College to achieve excellence in its educational, clinical and research missions. The VPIA is responsible for the overall administration of the Office of Institutional Advancement, which currently includes supervision of four employees directly—an Associate Vice President for Alumni and Government Relations, an Associate Director of Development, an Associate Director of the Annual Fund (and technology coordinator), and a Senior Administrative Assistant. The VPIA also serves as the Executive Director of OCNY, and in that capacity, interacts directly with the OCNY board and manages its board functions and institutional operations.

A complete list of qualifications and preferred attributes are available at: <http://www.academic-search.com/sites/default/files/SUNYOptVPIAProfile.pdf>

For more information on The State University of New York College of Optometry: <https://www.sunyopt.edu/>

### **Nominations and Applications:**

Confidential discussions regarding a potential nomination or application are encouraged. This search is being assisted by Academic Search, Inc. For a confidential discussion of this position prior to applying or nominating, contact Senior Consultants Bill Howard at [wfh@academic-search.com](mailto:wfh@academic-search.com) or Jack Ohle at [jro@academic-search.com](mailto:jro@academic-search.com).

The position will remain open until filled. Candidates should submit materials no later than January 22, 2018 to be assured full consideration. Materials should include a detailed letter of interest addressing how the applicant meets the qualifications described in the profile, CV, and a list of at least five references with full contact information to [SUNYOPTVPIA@Academic-Search.com](mailto:SUNYOPTVPIA@Academic-Search.com) References will not be contacted at this time, and will be contacted later only with permission.

The SUNY College of Optometry is an Equal Opportunity Employer/Veterans/Disabled employer.  
*Pursuant to Executive Order 161, no State entity, as defined by the Executive Order, is permitted to ask, or mandate, in any form, that an applicant for employment provide his or her current compensation, or any prior compensation history, until such time as the applicant is extended a conditional offer of employment with compensation. If such information has been requested from you before such time, please contact the Governor's Office of Employee Relations at (518) 474-6988 or via email at [info@goer.ny.gov](mailto:info@goer.ny.gov).*